开拓外贸新格局, 如意产品重磅亮相广交会!

XILIN Shows Cutting-Edge Innovations at Canton Fair, Boosting Global Trade Ties

上,第137届中国进出口商品交易会(广交会)圆满落幕,作为全球规模最大、影响力最广的综合性国际贸易盛会,吸引了来自众多国家和地区的客商齐聚一堂。本届广交会以"创新驱动、绿色发展,开放合作"为主题,共设展位7.3万个,如意公司携新款迷你取料车OPSM-II、电动堆高车CDD15RE-N、电动搬运车CBD30KD等多款创新产品及行业领先的解决方案重磅启制;

The 137th China Import and Export Fair (Canton Fair), the world's largest and most influential international trade event, recently concluded with resounding success, drawing buyers and exhibitors from across the globe. Under the theme "Innovation-driven, Green Development, and Open Cooperation," this year's fair featured 73,000 exhibition booths. XILIN seized the spothight with a compelling display of advanced logistics solutions, including its latest offerings: the mini order picker OPSM-II, the electric stacker CDD15RE-N, and the electric pallet truck CBD30KD.





如意参加墨西哥Logistic Expo展会

XILIN Participates in Mexico's Logistic Expo

上 日,如意参加墨西哥Logistic Expo展会,向全球各地的参展商展示了最前沿的创新产品,彰显品牌魅力与技术硬实力。通过本次展会,我们期待与更多合作伙伴建立联系,推动行业技术升级。

Recently, XILIN participated in the Logistic Expo in Mexico, displaying its cutting-edge innovative products to exhibitors from around the globe and demonstrating its brand charm and technological prowess. Through this exhibition, XILIN aims to establish connections with more partners and drive technological upgrades within the industry.

双向奔赴:多国客商来访,彰显西林品牌"磁吸力"

Visits from Multinational Businesses Highlight XILIN's Brand Appeal

上 日, 近日, 俄罗斯、委内瑞拉、巴西、土耳其等多国客商接连来访, 围绕新产品开发、产品技术与市场需求等方面展开深入交流, 客商们在深入了解后纷纷感慨, "如意是一家有着深厚企业文化底蕴和多元化产品矩阵的企业, 也正是这份独特的品牌魅力, 成为我们远隔重洋却始终保持紧密合作的原因。"

董事长储江表示,来访的外商都与如意有着携手共进的深厚情谊,客户对我们的产品实力都有着十足的信心,希望未来能有更广泛的合作。未来,我们将把客户的信任与青睐转化为动力,持续加大对产品创新、研发的投入,致力于为更多客户带来更优质的产品和服务。









In recent days, business delegations from Russia, Venezuela, Brazil, Turkey, and other countries have made successive visits to XILIN. They lengaged in in-depth discussions on new product development, product technology, and market demands. After gaining a deeper understanding, the visitors marveled, "XILIN is an enterprise with profound corporate cultural heritage and a diversified product portfolio. It is precisely this unique brand charm that has kept us in close cooperation despite the vast distances between us."

Chairman Chu Jiang stated that the foreign businesses visiting all share a long-standing partnership with XILIN, and their clients have full confidence in the company's product capabilities. He expressed the hope for even broader cooperation in the future. Looking ahead, XILIN will transform the trust and favor it has received from clients into motivation, continuously increasing investment in product innovation and research and development, and striving to deliver superior products and services to more customers.



跨国驰援彰显企业大爱

---宁波如意向缅甸地震灾区捐赠50万元

XILIN Donates RMB 500,000 to Myanmar Earthquake-Stricken Areas!

R ollowing the recent 7.2-magnitude earthquake in Myanmar that caused significant casualties, XILIN promptly initiated an international humanitarian aid mechanism and donated RMB 500,000 through the Ninghai County Red Cross Society specifically for the emergency resettlement, medical assistance, and infrastructure repair of the affected population. The funds have now been disbursed, making XILIN one of the first private enterprises in the Yangtze River Delta region to respond to this international disaster.

名誉董事长储吉旺为高校学子 讲授"毕业最后一课"

Chu Jiwang Delivers "The Last Lecture before Graduation" to University Students

近日,名普董事长储吉旺正式受聘为浙大宁波理工学院设计学院"生涯育人导师",并为学子们讲授"毕业最后一课"。储董结合自身四十年的创业历程,以"企业家+慈善家+作



有知识、有能力、对社会有贡献的人。

Recently, Honorary Chairman Chu Jiwang was officially appointed as a 'Carcer Mentor' by the Design School of Ningbo Tech University and gave an inspiring lecture tilled "The Last Lesson before Graduation. Drawing on his 40-year entrepreneurial journey, Chu Jiwang, wearing the triple hats of entrepreneur, philamthropist, and author, shared his rags-to-riches story of building a leading Chinese material-handling-equipment company. Chu Jiwang expressed his hope that students would regard this lecture as a new starting point to persevere with tenacity, strive with determination in their future careers, and become knowledgeable, capable individuals who make meaningful contributions to society.

名誉董事长储吉旺赴宁波工程学院授课

Honorary Chairman Chu Jiwang Delivers Lecture at Ningbo University of Technology

近日,名誉董事长储吉旺受邀赴宁波工程学院授课,围绕"创新与发展"这一主题,向学子们分享了自己办企业的故事和体会。交流分享环节,学子们纷纷表示,本次授课内容丰富、具有很强的实用性、前瞻性,帮助他们拓宽了职业发展思路,更开阔了思维眼界,希望储董日后能多多莅临学校授课!

Recently, Honorary Chairman Chu Jiwang was invited to deliver a feeture at Ningbo University of Technology. Centering on the theme of 'Innovation and Development,' he shared his stories and insights from running a business with the students. During the Q&A and sharing session, the students expressed that the lecture was rich in content, highly practical, and forward-looking. It helped them broaden their career development perspectives and expand their thinking horizons. They hoped that Chairman Chu could visit the school more often to give lectures in the future!



"如意杯"围棋赛圆满闭幕!

The "XILIN CUP" Go Tournament Successfully Concludes!

上,"如意"杯宁海县第六届围棋联赛最后一站活动在梅林街道河洪村顺利落下帷幕。30余名参赛棋手齐聚长寿村,黑白对弈,在棋盘上展开激烈角逐。本届联赛由如意公司冠名赞助,联赛跨度4个月余,分别在越溪乡、大佳何镇、胡陈乡、前童镇和梅林街道的自然人文景点、传统村落举行,以赛促游,助推文旅发展与研学线路构建,进一步丰富"读万卷书、行万里路、送万家福"城市内核。



Recently, the final leg of the 6th 'XILIN CUP' Ninghai County Go tournament was successfully held in Hehong Village, Meilin Sub-district. Over 30 participating Go players gathered in the 'Changshou Village,' engaging in intense matches where they skillfully maneuvered their pieces on the board. This year's Go tournament was sponsored and named by XILIN. Spanning over four months, the league was held at various natural and cultural landmarks as well as traditional villages in Yuexi Township, Dajiahe Town, Huchen Township, Qiantong Town, and Meilin Sub-district. By combining the tournament with tourism, it aimed to promote cultural and tourism development and the construction of study routes, further enriching the city's core ethos of 'reading ten thousand blooks, traveling ten thousand miles, and bringing blessings to ten thousand households.'

迷你身板, 拣选担当——西林OPSM II精准出击!

Compact Size, Precision Picking – XILIN OPSM II Strikes with Accuracy!

您的仓库是否正面临: / Is Your Warehouse Facing These Challenges:

- 巷道狭窄?传统叉车转身困难,效率低下?
- Narrow aisles? Traditional forklifts struggle to maneuver, reducing efficiency. 人力拣选慢?员工奔波劳累,出错率难降?
- Slow manual picking? Fatigued workers, high error rates.
- 空间宝贵?大型设备占地多,成本难控? Wasted space? Bulky equipment eats into valuable square footage.

解决方案来了! / Meet the Solution!

西林OPSM II迷你拣选车, 专为高效灵活仓储而生! XILIN OPSM II Mini Order Picker!



外观小巧漂亮 Compact design for tight spaces



站人平台起升高度可达3米 3m lifting height (standing platform)



最大可承载90KG货物 90kg max load capacity



行驶速度可达8KM/H 8km/h travel speed



▼ 核心优势、精准出击 XILIN OPSM II Strikes with Accuracy

小巧灵动, 畅行无阻 Compact and Agile, Seamless Navigation

- 整车外观漂亮、极致紧凑设计,最大化利用您的宝贵仓储面积
- 转弯半径小, 轻松穿梭1米宽狭窄巷道
- 可延展置物架,满足更大的货物尺寸
- · Attractive appearance and an ultra-compact design, maximizing the utilization of the valuable storage space.
- . With a small turning radius, it can easily maneuver through 1-meter narrow aisles.
- · Extendable tray accommodates larger items.

人机协作,效率飙升 Human-Machine Collaboration, Soaring Efficiency

- 行驶速度可达8km/h, 效率飙升
- 高度可调电动升降置物架, 可承载90KG左右轻便货物
- 地面控制台配备独立升降开关,即使站台升降开关失灵,也可独立控制升降,便 于检修过程升降或将站台人员从高位放下
- H型门架型材导轨及比例可调速控制带来平缓舒适的升降体验, 电转向设计转 向操作轻便、灵活。
- · Travel speed is up to 8 km/h, boosting productivity
- Height-adjustable electric platform is able to lift up to 90 kg of lightweight cargo
- Independent ground console allows manual operation even if platform switch fails (for maintenance/emergency lowering)
- H-mast profile guides + proportional speed control for gentle lifting; electric powered steering for effortless maneuverability

省力易用,安全无忧 Effortless & Safe Operation

- 配备握手感应、踏板感应、护栏感应、链条防松感应等装置, 让操作更安心安全
- 多功能仪表显示速度、电池电量、故障代码等信息
- 免维护电瓶,维护、保养更便捷
- 关键零部件的布置合理而紧凑, 便于维护、保养
- Hand-grip, foot pedal, guardrail, and chain slack make operation more reliable and safe
- Multi-function display of speed, battery level, error codes
- Maintenance-free battery
- · Compact component layout is able to simplify servicing

公司成功举办焊接技能大赛

XILIN Successfully Hosts Welding Skills Competition

近日,公司成功举办焊接技能大赛。本次赛事吸引了来自生产一线的152 名焊接技术人员参赛,分为赛前培训,理论考核和实操考核三个阶段 名焊接技术人员参赛,分为赛前培训、理论考核和实操考核三个阶段, 全面检验参赛人员的专业技能水平。接下来,公司将以本次大赛为契机,持续 加强技能人才培养,强化岗位练兵机制,为公司高质量发展提供坚实的技术

R ecently, XILIN successfully organized a Welding Skills Competition, attracting 152 welding technicians from frontline production teams. The event consisted of three key phases: pre-competition training, theoretical assessment, and hands-on evaluation, comprehensively testing participants' professional expertise. Moving forward, XILIN will leverage this competition as a platform to strengthen skills development, enhance on-thejob training mechanisms, and provide solid technical support for the company's high-



如意向宁海县缑城中学捐赠孔子铜像

XILIN Donates Bronze Statue of Confucius to Goucheng Junior Middle School in Ninghai

秀传统文化,如意公司向宁海县 缑城中学捐赠孔子铜像, 孔子铜像揭幕 仪式在学校隆重举行,常务副总叶国云 出席活动。名誉董事长储吉旺表示,教育 是民族振兴的基石,此次捐赠是公司"反 哺社会、深耕文化"公益战略的重要实 践,希望学生们以孔子的智慧与人格为 标尺,不负学校嘱托、不负老师教诲、不 负家长期望,努力学习,成为有用之材。



In support of campus cultural development and the promotion of China's outstanding traditional heritage, XILIN donated a bronze statue of Confucius to Goucheng Junior Middle School. A grand unveiling ceremony was held at the school, attended by Executive Vice President Ye Guovun, Honorary Chairman Chu Jiwang emphasized that education is the cornerstone of national revitalization, and this donation reflects XILIN's corporate philanthropy strategy of "giving back to society and fostering cultural growth". He expressed hope that students would draw inspiration from Confucius' wisdom and virtues, strive to meet the expectations of their school, teachers, and parents, and commit to their studies to become future pillars of society.

奉献社会传递爱心、公司组织 开展公益献血活动

XILIN Organizes Employee Blood Donation

上 日,公司组织开展公益献血活动。广大员工积极响应号 召 酶跃参与 现场涌动着胰音融融的执血直搏 评别处 召, 踊跃参与, 现场涌动着暖意融融的热血真情。活动当 天, 采血车早早抵达现场, 在工作人员和志愿者的有序引导下, 员工们严格遵守流程,认真填写献血登记表、接受细致的健康征 询与体检、配合医护人员完成血液初筛。确认符合献血条件后, 大家依次登上采血车,挽袖献出承载着生命希望的涓涓热血。整 个过程秩序井然,充满温情。



TILIN recently organized a public welfare blood donation campaign, with A employees actively participating in this compassionate initiative. The mobile blood collection unit arrived on-site early, where staff strictly followed procedures - completing registration forms, undergoing health screenings, and cooperating with medical professionals for blood tests. Eligible donors then boarded the vehicle to contribute their life-saving donations in an orderly and warm atmosphere, demonstrating the company's commitment to social responsibility.

书香润童心——公司六一关爱活动温暖启航

XILIN Distributes Children's Day Book Vouchers to Employees' Kids

一"国际儿童节来临之际,为丰富员工子女的精神世 **在** 界, 數励孩子爱读书, 多学习, 长知识, 公司向14周岁以内 员工子女发放精心准备的书卡。这份独特的节日礼物,承载着公 司对员工子女健康成长的深切期许, 更传递出对员工家庭幸福安 宁的诚挚关怀。

On International Children's Day, XILIN launched a special care campaign to enrich the intellectual lives of employees' children (under 14 years old) by distributing thoughtfully curated book vouchers, encouraging them to embrace reading, pursue knowledge, and cultivate a love for learning. This unique holiday gift reflects XILIN's deep commitment to the holistic growth of employees' families, conveying both sincere care for children's development and heartfelt support for family well-being.

